

Questions Aski can answer

100 questions, all tested live against a real ERP. Ask them in plain language, the way you would say them out loud.

This list is for reference: it gives you an idea of how far Aski goes. What each installation can answer depends on the modules it has enabled and on the permissions of the user asking.

Odoo

Sales and commercial

- "compare my sales by quarter this year"
- "compare my sales against my purchases"
- "how much have I sold in total for the Aski company"
- "how much have I sold to DISTRIBUIDORA ANDINA"
- "give me the products I haven't sold in 2026, grouped by category"
- "give me the products with no sales in 2026 that still have stock in each warehouse, with quantity and value"
- "give me my top 3 products and my top 3 customers"
- "profitability of my projects by analytic account"
- "sales in the last 7 days"
- "sales for the customer transportes"
- "what are my total sales?"
- "what is the average sale per customer?"
- "what is my best sales month?"
- "what is my most profitable product by margin?"
- "what is my best-selling product?"
- "what is my average order value?"
- "what is my average daily sales figure in June?"
- "how much did I grow in sales compared to last month?"
- "how much do my customers buy from me?"
- "how much did each salesperson sell?"
- "how much did I sell by product category?"
- "how many customers have more than 3 sales orders?"
- "who is my most efficient salesperson?"
- "what should I improve in my sales?"
- "which product dropped the most in March vs February?"
- "which product grew the most in March compared to February?"
- "which products haven't I sold in the last 90 days?"

Collections and finance

- "give me my overdue receivables aging by bucket (0-30, 31-60, 61-90, 90+)"
- "give me 2026 invoicing by month"
- "what is the average outstanding balance per customer?"
- "what is the weighted value of my pipeline?"
- "what is the average age of my overdue receivables?"
- "which customer has the most invoices?"
- "what is my largest invoice?"
- "what is my delinquency rate?"
- "how much money am I owed, and for how long?"
- "how much did I invoice vs how much did I collect?"

- "how much do I owe my suppliers?"
- "how much do my customers owe me?"
- "how much am I owed, and since when?"
- "how much do I have in overdue vs current receivables?"
- "how much do I have in accounts payable to suppliers?"
- "who is my best customer by invoiced amount?"
- "which customers have the largest overdue balance?"
- "which invoices fall due in the next 30 days?"
- "which invoices are overdue?"
- "which invoices had trouble getting collected, and which can be fixed quickly?"
- "what percentage of my invoices are paid?"

CRM and pipeline

- "what is the profitability of the Contoso project"
- "give me my opportunity pipeline by stage"
- "what is the conversion rate per salesperson?"
- "how many opportunities did I lose, and for what reasons?"
- "how many open opportunities do I have and what are they worth?"
- "how many new customers did I win this month?"
- "what percentage of my opportunities did I win?"

Inventory and operations

- "give me stock and value per warehouse for products with no sales in 2026"
- "which products have stock but haven't sold in 2026"
- "how many deliveries do I have pending?"
- "how many insurance policies do I have and how many are active?"
- "how many policies are active?"
- "how many units do I have of product Monitor24Curvo?"
- "how many units do I have in stock per product?"
- "which orders are late on delivery?"
- "which orders are pending delivery?"
- "what percentage of my orders did I deliver in full?"

Team, projects and others

- "plan my agenda for the week"

Other queries

- "give me stock and value per warehouse"
- "give me the profit of the Northwind project from the analytic accounts"
- "give me hours spent per project"
- "what is the average number of lines per order?"
- "what is my order cancellation rate?"
- "how many customers bought from me this year?"
- "how many customers have never bought from me?"
- "how many payments have I recorded?"
- "how many orders did I cancel?"
- "how many orders are over 10000?"
- "how many active projects do I have?"
- "which customers haven't bought from me in over 90 days?"

- "which day of the week do I invoice the most?"
 - "what percentage of my revenue comes from my top 5 customers?"
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It answers honestly (it does not make things up)

In these cases the data does not always exist, or cannot be calculated from the fields the ERP has. Aski says so and explains why, instead of returning an invented figure.

- "group by country the customers that don't have any invoice yet"
- "how much have I sold in total"
- "how much have I sold to A Customer That Doesn't Exist Ltd"
- "give me my inventory value by category"
- "give me the profit of the MAGER project from the analytic accounts"
- "give me the sales of asdf %# 12345"
- "give me 2026 sales by branch"
- "today's sales report"
- "sales in the year 3025"
- "what is my average purchasing lead time?"
- "what is the total value of my inventory?"
- "what is my profit margin?"
- "what is my most profitable product?"
- "how many opportunities did I win?"
- "how many insurance policies do I have?"
- "how many tasks are assigned to more than one person?"
- "how many tasks are in QA Cliente?"
- "how many tasks have more than one follower?"
- "how many days do I take on average to collect?"
- "how many sales orders do I have?"

Aski answers in the language you ask in, respects each ERP user's permissions, and when a figure cannot be worked out honestly, it says so instead of inventing it.